



The Business Case for BioSweep

Major International Insurance Carrier

LOSS: Strip Shopping Center	Traditional Solution		BioSweep Solution	
	DAYS	DOLLARS	DAYS	DOLLARS
Deodorization	45	\$250,000	4	\$192,000
Cleaning	10	\$15,000	20	\$45,000
Tear Out / Build Back	60	\$466,600	20	\$285,000
Up Code Property	0	\$203,000	0	\$0
Contents Recovery			(see notes)	
Business Interruption		\$50,000		\$10,000

Show & Tell: The Numbers	
Estimated Days Saved	40
Estimated Dollars Saved	\$452,600

Scope Notes:

The fire started around 10 p.m. in an insurance company office on the lower level of a 2-story strip shopping center. Source area of the fire was approximately 4,000 square feet. Smoke spread quickly throughout the 106,000 square foot structure. The shopping center was built in the 1970s before city fire codes were adopted that required fire alarms and sprinklers in commercial buildings. Fire investigators believe the fire started from a faulty electrical panel.

Deodorization Notes:

The restoration contractor's approach was to tear out the source area of the fire and the ceiling throughout the entire structure, thermal fog and encapsulate. In doing so, the policyholder would have been required to up code the property. The powerful BioSweep oxyradical plasma treatment limited the tear out to the source area of the fire and completely eliminated the need for any thermal fogging or encapsulation.

Cleaning Notes:

Cleaning scope increased due to the retention of the ceiling inside the structure's interior. Typical method, HEPA vacuum, chemical sponge, utilized.

Tear Out & Build Back Notes:

The restoration contractor's approach was to tear out the source area of the fire and the ceiling throughout the entire structure. In doing so, the policyholder would have been required to up code the property.



Up Code Notes:

No up coding was required as the powerful BioSweep oxyradical plasma treatment limited the tear out to the source area of the fire.

Contents Recovery Notes:

There were 20 retail shops in the strip center. We were hired by the carrier to deodorize only the structure. Since our powerful oxyradical plasma treatment process fills the contained structure, any contents in place are deodorized as well. The shop owners and their insurance carriers received a financial benefit from our service that is not quantified here.

Business Interruption Notes:

This figure was quoted by the construction consultant for the policyholder of the structure. The shop owners and their insurance carriers received a financial benefit from our service that is not quantified here.

ASSIGN A CLAIM

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